

The Crowdfunding Revolution: How to Raise Venture Capital Using Social Media

Kevin Lawton, Dan Marom



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THE GROUNDBREAKING NEW METHOD FOR RAISING VENTURE CAPITAL THROUGH SOCIAL NETWORKS

"The declaration of independence for our industry!" **?MAT DELLORSO, WealthForge Inc.**

"The Crowdfunding Revolution should be on the mandatory reading list for everybody active in the industry or for everyone who's planning to be." *CROWDFUND NEWS*

"Kevin Lawton and Dan Marom have done a great job. . . . A must-read for everybody entering the field of crowdfunding!"**?GIJSBERT KOREN**, *Smarter Money*

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"The Crowdfunding Revolution offers fundraising inspiration for small business owners and aspiring entrepreneurs." **?BUSINESS2COMMUNITY**

"The Crowdfunding Revolution offers fundraising inspiration for small business owners and aspiring entrepreneurs."

?SMALL BUSINESS TRENDS

YOUR POOL OF INVESTORS JUST INCREASED BY 2 BILLION ...

Since the day the first human being approached a prospective investor, the province of capital allocation has been controlled by a small and entrenched minority.

All this has changed. Now, the power of the Internet?particularly social media?enables anyone to connect with more investors in less time than it used to take to connect with one. The investing pool is open, everyone is in?and *The Crowdfunding Revolution* shows how to get to the forefront of the new world of venture financing.

This groundbreaking guide explains how the explosive growth of connectivity is obviating human-to-human

networks and centralized planning of capital allocation?and describes how crowdfunding can be used to tap into a "collective intelligence" for far superior results.

Providing a wealth of information that will make your crowdfunding efforts more efficient and productive, the book is organized into three thematic sections:

THE ROAD HERE: A thorough overview of what crowdfunding is?and how and why this radical new approach is replacing traditional means of venture financing

THE CROWDFUNDING CAMPAIGN: Proven methods for marketing to the crowd, setting clear objectives, building a crowdfunding team, and communicating in a way that inspires action **THE ROAD AHEAD:** The crowdfunding ecosystem, intellectual property issues, mining collective IQ, new investment models, and regulations

More than 2 billion people globally are now active online?and that number is guaranteed to grow at an extraordinary rate. *The Crowdfunding Revolution* explains all the ins and outs of raising investment capital by using social media and new technologies to draw small sums of money from an almost countless number of sources.

Organic. Transparent. Decentralized. This is crowdfunding. This is the future. Read *The Crowdfunding Revolution* and become the first expert in your crowd on this radical new approach poised to supplant ageold venture financing methods.

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